A SELECTIVE BIBLIOGRAPHY OF EAST-WEST COMMERCIAL RELATIONS

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The Bibliography is a selective listing of published materials on East-West commercial relations which have appeared in English or French over the past ten years (January 1, 1963 through mid-1973). This is a period in which not only the volume, but also the variety, of East-West business relations have grown rapidly, and these developments are reflected in the increase and diversity of the published works on the subject.

Studies prepared by governmental agencies (national and international) as well as by private individuals and groups have been included. Coverage of recent works is more exhaustive. For a more complete listing of earlier works in the field, the reader is referred to several earlier bibliographies:


News articles and materials of a more topical nature, which have not been included here, may be found listed in the *Public Affairs Information Services Bulletin* (New York: PALS, 1915- weekly).

There are a number of specialized periodicals and newsletters devoted to items of a more current interest in East-West commercial relations. We have not attempted to index them systematically in this Bibliography. Instead, some of the more important of these sources are listed below for the guidance of those interested:


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EAST-WEST TRADE COUNCIL, NEWSLETTER. Washington, D.C.
ECONOMIC BULLETIN FOR EUROPE. (United Nations) Geneva. Vol. 20-
INTERNATIONAL MARKET LETTER, IML: EAST EUROPE. Jarretsville, Md.
MOSCOW NARODNY BANK, PRESS BULLETIN. London.
RADIO FREE EUROPE RESEARCH, EAST-WEST REPORTS SERIES. Munich.
SOVIET BUSINESS AND ECONOMIC REPORT. Washington, D.C.
TASS NEWS AGENCY, ECOTASS. Rome.

Only studies whose principal focus is on East-West commercial relations have
been included in this Bibliography. "East" is defined to cover the socialist countries,
for the most part in Eastern Europe and Asia; "West" to include the industrialized
capitalist countries, largely in Western Europe and North America. Studies which
deal primarily with the details of bilateral commercial relations between individual
countries of the two groups have not been included, unless it was judged particularly
useful to do so.

The Bibliography has been divided into two major parts. The first part lists
books, monographs, special journal issues, and other large works on the subject.
The second part lists articles and other shorter studies, dividing them according to
their predominant content. An article dealing primarily with the participation of a
major Western country or group of countries in East-West trade has been placed
under the appropriate country heading. The few studies treating the participation of
a particular Eastern country in East-West trade have been placed under the heading,
East-West Commerce: General. An article concerned primarily with one of the
functional aspects of East-West trade has been placed under the appropriate func-
tional heading. In each section, materials are listed alphabetically by author, or in
the absence of an individual author, by title.

Organization of Bibliographic Listings

I. Large Studies

II. Shorter Studies and Materials

A. East-West Commerce: General

B. East-West Commerce by Country or Country Group

1. United States
   a. Policy Statements
   b. Policy Appraisals
   c. Trade Regulation
   d. Business and Financial Issues
   e. Congressional Studies
   f. Congressional Hearings
   g. Other U.S. Government Studies

2. Canada
3. Western Europe
4. Japan

C. The Conduct of East-West Business
D. Legal Aspects of East-West Commerce
E. Financial Aspects
F. Commercial and Technical Cooperation

I. Large Studies (books, monographs, collections of papers, conference proceedings, special journal issues)


A Selected Bibliography


II. Shorter Studies and Materials (articles, reports, and other documentation)

A. East-West Commerce: General Economic and Political Aspects


Botsas, E.N., East-West Trade Among the Balkans, Michigan Academician, II (Spring 1970), 55-63.


B. East-West Commerce by Country or Country Group

1. United States

   a. Policy Statements and Related Documentation


   b. Policy Appraisals


Sorensen, T.C., *Why We Should Trade with the Soviets*, FOREIGN AFFAIRS, XLVI (April 1968), 575-583.

c. Trade Regulation


d. Business and Financial Issues


e. Congressional Studies


f. Congressional Hearings


———, Committee on Ways and Means, *Statement of Robert C. Caggiano,*
June 12, 1968, on East-West Trade, Hearings Before the Committee on Ways and Means, 90th Congress, 2d Session, 1968.


—, Shipping Restrictions on Grain Sales to Eastern Europe, Hearings Before the Committee on Foreign Relations, 89th Congress, 1st Session, 1965.

g. Other U.S. Government Studies


Report to the President of the Special Committee on U.S. Trade Relations with Eastern European Countries and the Soviet Union. Washington: USGPO, 1965 (Miller Committee Report).


2. Canada


—, East-West Trade Expands, Foreign Trade, CXXXV (July 1971), 2-5.


3. Western Europe


Kawan, L., *Evolution et structure des importations de la C.E.E. en provenance de pays de l'Est européen de 1958 à 1966*, Centre d'étude des pays de l'Est et...
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CENTRE NATIONAL POUR L’ÉTUDE DES ÉTATS DE L'EST, BULLETIN, VIII (1967), 213-236.


———, Obstacles to the Liberalization of Relations between E.E.C. and Comecon, STUDIES IN COMPARATIVE COMMUNISM, II (July-October 1969), 62-78.


Schroeder, D., Germany Looks at Eastern Europe, FOREIGN AFFAIRS, XLIV (October 1965), 15-25.


———, The Longer-Term Prospects for East-West European Trade, ECONOMIC BULLETIN FOR EUROPE, XXII (1971), 42-49.

4. Japan

Brown, David G., Chinese Economic Leverage in Sino-Japanese Relations, ASIAN SURVEY, XII (September 1972), 753-771.


Jan, George P., Japan’s Trade with Communist China, ASIAN SURVEY, IX (December 1969), 900-918.


Young, A.K., Japan’s Trade with China: Impact of the Nixon Visit, WORLD TODAY, XXVIII (August 1972), 342-350.

C. The Conduct of East-West Business


Duncan, M.W., UNION CARBIDE: A CASE STUDY IN SALES TO EASTERN EUROPE, AMERICAN REVIEW OF EAST-WEST TRADE, II (March-April 1970), 23-29.


Meyer, Herbert E., WHAT IT’S LIKE TO DO BUSINESS WITH THE RUSSIANS, FORTUNE, LXXXV (May 1972), 166-169.


Winter, David, DOING BUSINESS IN EAST EUROPE AND THE USSR, INDUSTRIAL CANADA, LXXII (June 1971), 22-25.

D. LEGAL ASPECTS OF EAST-WEST COMMERCE


———, *Strategic Embargo in Perspective*, Soviet Studies, XIX (July 1967), 74-86.


E. Financial Aspects of East-West Commerce


F. Commercial and Technical Cooperation


United Nations Conference on Trade and Development, *Industrial Cooperation in Trade Between Socialist Countries of Eastern Europe and De-
Developed Market Economy Countries (including trade policy implications for the developing countries); a study prepared by the UNCTAD Secretariat. (TD/B/247), June 19, 1969.


