A SELECTIVE BIBLIOGRAPHY OF EAST-WEST COMMERCIAL RELATIONS

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The Bibliography is a selective listing of published materials on East-West commercial relations which have appeared in English or French over the past ten years (January 1, 1963 through mid-1973). This is a period in which not only the volume, but also the variety, of East-West business relations have grown rapidly, and these developments are reflected in the increase and diversity of the published works on the subject.

Studies prepared by governmental agencies (national and international) as well as by private individuals and groups have been included. Coverage of recent works is more exhaustive. For a more complete listing of earlier works in the field, the reader is referred to several earlier bibliographies:


News articles and materials of a more topical nature, which have not been included here, may be found listed in the *Public Affairs Information Services Bulletin* (New York: PAIS, 1915- weekly).

There are a number of specialized periodicals and newsletters devoted to items of a more current interest in East-West commercial relations. We have not attempted to index them systematically in this Bibliography. Instead, some of the more important of these sources are listed below for the guidance of those interested:


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International Market Letter, IML: East Europe. Jarretsville, Md.

Only studies whose principal focus is on East-West commercial relations have been included in this Bibliography. "East" is defined to cover the socialist countries, for the most part in Eastern Europe and Asia; "West" to include the industrialized capitalist countries, largely in Western Europe and North America. Studies which deal primarily with the details of bilateral commercial relations between individual countries of the two groups have not been included, unless it was judged particularly useful to do so.

The Bibliography has been divided into two major parts. The first part lists books, monographs, special journal issues, and other large works on the subject. The second part lists articles and other shorter studies, dividing them according to their predominant content. An article dealing primarily with the participation of a major Western country or group of countries in East-West trade has been placed under the appropriate country heading. The few studies treating the participation of a particular Eastern country in East-West trade have been placed under the heading, East-West Commerce: General. An article concerned primarily with one of the functional aspects of East-West trade has been placed under the appropriate functional heading. In each section, materials are listed alphabetically by author, or in the absence of an individual author, by title.

Organization of Bibliographic Listings

I. Large Studies

II. Shorter Studies and Materials

A. East-West Commerce: General

B. East-West Commerce by Country or Country Group

1. United States

   a. Policy Statements
   b. Policy Appraisals
   c. Trade Regulation
   d. Business and Financial Issues
   e. Congressional Studies
   f. Congressional Hearings
   g. Other U.S. Government Studies

2. Canada
3. Western Europe
4. Japan

C. The Conduct of East-West Business
D. Legal Aspects of East-West Commerce
E. Financial Aspects
F. Commercial and Technical Cooperation

I. Large Studies (books, monographs, collections of papers, conference proceedings, special journal issues)


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II. Shorter Studies and Materials (articles, reports, and other documentation)

A. East-West Commerce: General Economic and Political Aspects


Botsas, E.N., East-West Trade Among the Balkans, Michigan Academician, II (Spring 1970), 55-63.


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B. East-West Commerce by Country or Country Group

1. United States

a. Policy Statements and Related Documentation


b. Policy Appraisals


Sorensen, T.C., *Why We Should Trade with the Soviets*, Foreign Affairs, XLVI (April 1968), 575-583.

c. Trade Regulation


d. Business and Financial Issues


e. Congressional Studies


f. Congressional Hearings


——, Committee on Ways and Means, *Statement of Robert C. Caggiano,
June 12, 1968, on East-West Trade, Hearings Before the Committee on Ways and Means, 90th Congress, 2d Session, 1968.
—, ——, Shipping Restrictions on Grain Sales to Eastern Europe, Hearings Before the Committee on Foreign Relations, 89th Congress, 1st Session, 1965.

6. Other U.S. Government Studies
Report to the President of the Special Committee on U.S. Trade Relations with Eastern European Countries and the Soviet Union. Washington: USGPO, 1965 (Miller Committee Report).

2. Canada
—, ——, East-West Trade Expands, Foreign Trade, CXXXV (July 1971), 2-5.

3. Western Europe


CENTRE NATIONAL POUR L’ÉTUDE DES ÉTATS DE L’EST, BULLETIN, VIII (1967), 213-236.


4. Japan


C. The Conduct of East-West Business


Winter, David, Doing Business in East Europe and the USSR, Industrial Canada, LXXII (June 1971), 22-25.

D. Legal Aspects of East-West Commerce

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———, *Strategic Embargo in Perspective*, Soviet Studies, XIX (July 1967), 74-86.


E. Financial Aspects of East-West Commerce


Marcus, M.R., Questions and Problems Concerning the Expansion of East European Trade with the West and Financing Methodology, MARQUETTE BUSINESS REVIEW, XIII (Fall 1969), 125-136.


Wilczynski, J., Multilateralization of East-West Trade, ECONOMIA INTERNATIONALE, XXI (May 1968), 301-319.

F. Commercial and Technical Cooperation


Benoit, Emile, The Joint-Venture Route to East-West Investment, AMERICAN REVIEW OF EAST-WEST TRADE, I (June 1968), 39-45.


France, Direction de la Documentation, La Documentation Française, Les Problèmes de la coopération industrielle avec l'Ouest: le cas de la Pologne, PROBLÈMES ÉCONOMIQUES, No. 1204 (January 28, 1971), 31-32.

Gamarnikow, Michael, Eastern Partners for Western Businessmen, EAST EUROPE, XIV (September 1965), 17-24.


UNITED NATIONS CONFERENCE ON TRADE AND DEVELOPMENT, INDUSTRIAL COOPERATION IN TRADE BETWEEN SOCIALIST COUNTRIES OF EASTERN EUROPE AND DE-
veloped Market Economy Countries (including trade policy implications for the developing countries); a study prepared by the UNCTAD Secretariat. (TD/B/247), June 19, 1969.


